Ethics of Profit

CS109: Ethical Foundations of Computer Science March 12, 2019

Discussion: The Ethics of Profit and YouTube

Ethics vs. Legality

- Realize that ethical and legal are not the same
 - Many would argue that while YouTube's actions are legal, they are not ethical
- Legal: follows the law
- Ethical: follows some higher moral standard

Actions can be *legal* without being *ethical*.

What makes a company ethical?

Ethics and Profit: Can they co-exist?

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Studies have repeatedly concluded that behaving in an ethical in socially responsible way results in increased profits

Basically:

- Reputation is everything
- Illegal conduct is costly

Ethics and Profit: Can they co-exist?

- A recent study showed that people were willing to pay more for ethically produced goods
 - \$9.71 for a pound of ethically produced coffee
 - \$5.89 if unethical
 - Control group said \$8.31
- There does seem to be a threshold above which consumers will not go...

References

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- Webly, Simon and Elise More. <u>Does Business Ethics Pay?: Ethics and financial performance</u>. The Institute of Business Ethics, 2003.