

CS395T
Agent-Based Electronic Commerce
Fall 2006

Peter Stone

Department of Computer Sciences
The University of Texas at Austin

Week 2b

Logistics

- Any registration problems?

Logistics

- Any registration problems?
- Any questions?

Some Terms/Concepts

- Winner's curse
 - 2 reasons for shading bids

Some Terms/Concepts

- Winner's curse
 - 2 reasons for shading bids
- Marginal revenue view

Some Terms/Concepts

- Winner's curse
 - 2 reasons for shading bids
- Marginal revenue view
- Dominant strategy equilibrium vs. Nash equilibrium
 - Nash always exists!

Some Terms/Concepts

- Winner's curse
 - 2 reasons for shading bids
- Marginal revenue view
- Dominant strategy equilibrium vs. Nash equilibrium
 - Nash always exists!
- Surplus: auction's vs. bidder's

Some Terms/Concepts

- Winner's curse
 - 2 reasons for shading bids
- Marginal revenue view
- Dominant strategy equilibrium vs. Nash equilibrium
 - Nash always exists!
- Surplus: auction's vs. bidder's
- Efficiency: should the auctioneer care?

Some Terms/Concepts

- Winner's curse
 - 2 reasons for shading bids
- Marginal revenue view
- Dominant strategy equilibrium vs. Nash equilibrium
 - Nash always exists!
- Surplus: auction's vs. bidder's
- Efficiency: should the auctioneer care?
- Entry costs

Still More Terms

- Linkage principle, higher prices in English with affiliation

Still More Terms

- Linkage principle, higher prices in English with affiliation
- Revelation principle

Still More Terms

- Linkage principle, higher prices in English with affiliation
- Revelation principle
- Collusion: bidding rings

Still More Terms

- Linkage principle, higher prices in English with affiliation
- Revelation principle
- Collusion: bidding rings
 - Sidepayments

Still More Terms

- Linkage principle, higher prices in English with affiliation
- Revelation principle
- Collusion: bidding rings
 - Sidepayments
- Multiunit auctions
 - Simultaneous vs. sequential auctions

Still More Terms

- Linkage principle, higher prices in English with affiliation
- Revelation principle
- Collusion: bidding rings
 - Sidepayments
- Multiunit auctions
 - Simultaneous vs. sequential auctions
- Budget constraints
- Jump bids

Problem (from Klemperer on-line)

An auctioneer of a single object faces n risk-neutral bidders with private valuations for the object that are independently drawn from a uniform distribution $[0, \bar{v}]$.

Problem (from Klemperer on-line)

An auctioneer of a single object faces n risk-neutral bidders with private valuations for the object that are independently drawn from a uniform distribution $[0, \bar{v}]$.

Consider an “all pay” first-price auction (sealed-bid auction in which high bidder wins, but every bidder pays her bid). What should a bidder with value v bid?

Problem (from Klemperer on-line)

An auctioneer of a single object faces n risk-neutral bidders with private valuations for the object that are independently drawn from a uniform distribution $[0, \bar{v}]$.

Consider an “all pay” first-price auction (sealed-bid auction in which high bidder wins, but every bidder pays her bid). What should a bidder with value v bid?

Hint: Expected k th highest of n random draws from a uniform distribution $[0, 1]$ is $\frac{n+1-k}{n+1}$.

Answer

- In a 2nd-price auction, v_i expects to pay 2nd highest value = $\frac{n-1}{n} * v_i$ if she wins.

Answer

- In a 2nd-price auction, v_i expects to pay 2nd highest value = $\frac{n-1}{n} * v_i$ if she wins.
- v_i wins with probability $(\frac{v_i}{v})^{n-1}$ (probability that all the other values are lower)

Answer

- In a 2nd-price auction, v_i expects to pay 2nd highest value = $\frac{n-1}{n} * v_i$ if she wins.
- v_i wins with probability $(\frac{v_i}{v})^{n-1}$ (probability that all the other values are lower)
- So expected payment in 2nd price auction is $(\frac{n-1}{n})(\frac{v_i^n}{v^{n-1}})$

Answer

- In a 2nd-price auction, v_i expects to pay 2nd highest value = $\frac{n-1}{n} * v_i$ if she wins.
- v_i wins with probability $(\frac{v_i}{v})^{n-1}$ (probability that all the other values are lower)
- So expected payment in 2nd price auction is $(\frac{n-1}{n})(\frac{v_i^n}{v^{n-1}})$
- In an all pay auction, win in exactly same cases, but always pay, so make the same expected payment — that's the bid.

Auction Efficiency - game theory view

In the asymmetric case, first-bid auctions aren't necessarily efficient in equilibrium.

- Bidder 1 has value of \$101
- Bidder 2 has value of \$50 $\frac{4}{5}$ of time, \$75 $\frac{1}{5}$ of time
- Bidder 1 bids \$51 gives \$50 profit $\frac{4}{5}$ of the time, so expected profit of \$40
- Bidder 1 bids more than \$62 gives less profit even if he wins
- So if bidder 2 has value of \$75, she can win by bidding \$62.
- That's an inefficient outcome